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### WATER AT WORK MINISTRY ANNUAL REPORT









# BETTER THAN EVER TRENDING TOWARD SUCCESS

Dear Friends,

Let me begin by thanking all of you who donated, prayed and travelled to bring clean, safe water to the poorest communities of the Dominican Republic. **You are the reason people are being served.** Thanksgiving rises to God through your efforts!

If there is a theme for the year behind us and for what lies ahead in 2025 it may be said "we are trending toward success." **Our water production for 2024 was up by 25% which allowed us to serve 1,400 more people with clean, safe water.** However, we are yet to realize the full capacity of the powerful water plants you have built and equipped. We will expect to DOUBLE our sales and distribution of clean, safe water in 2025. I have great confidence in making that prediction!

Our mission to establish self-sustaining water businesses took a major step forward in 2024. **Net profits across all of the water plants were \$32,725 (in US dollars) which is triple what we reported in 2023.** The water plants are better positioned than ever to handle their own emergency expenses and fund their own needs as they arise.

Our Dominican team has done a great job in getting us to this position. We will be expanding that team this year by adding two new people to drive water sales and plant productivity. **The end result will be more people than ever will receive live-giving clean, safe water from our plants in 2025.** 

Let us all say together, "The Lord has done this, and it is marvelous in our eyes." Psalms 118:23.

Dar Blevin

**Dan Blevins** Executive Director

# **7 WATER PLANTS**

purify an average of 21,815 gallons of water every operating month. Water plant businesses are efficient and sustainable solutions that provide affordable clean water to thousands of people.

# **388 DONORS**

are currently invested in the mission of clean, safe water and YOU are one of them! Thank you for giving to bring tangible hope to the people of the Dominican Republic.

# **66 MONTHLY DONORS**

have committed to our Fountain, a community of monthly donors that supports our operations across the Dominican Republic.

# **500 PEOPLE SERVED**

at three dental clinics hosted by Dr. Rosmery Vilorio and her team. Each mobile dental care clinic provided WASH (Water, Sanitation, and Hygiene) educational programs.



# **5 JOBS CREATED**

with each water plant. The water plant businesses are partnered with a church or faith-based ministry in the DR, producing 30+ jobs among our seven water plants across the country.

# **1,000 PEOPLE REACHED**

through each water plant business. They are not only reached with clean water, but also the Living Water of Jesus through their local church.

# NONE OF THIS IS POSSIBLE WITHOUT YOU



# IMPROVEMENTS IN PRODUCTION CAPACITY



### **MISIÓN DE LOS SIETE REOPENS**

The Mision de los Siete water plant in the village of Dona Ana reopened in April after expansion of the building and the installation of new water process equipment including an automatic bottle filling system. This investment is already paying off: the Mision de los Siete plant set a record in December of 11,494 bottles (57,470 gallons) of clean, safe water produced and sold.

### THE SUCCESS OF HOUSE OF LIGHT

The Agua Casa de Luz water plant opened for business in June and made a steady climb in production and profitability each month. The plant opened with ease and the first six months produced the best results we have ever obtained. Read the full, amazing story on the next page.





### **BUILDING A BETTER FUTURE FOR CONSUELO**

The construction of our newest water plant with the Vision del Rey church in Consuelo began in May. Despite setbacks from the rainy weather the building has been completed and the equipment installation is ready to begin. The water plant is expected to open for business in March 2025.

# **SOMETHING THAT WORKS!**

Affirmation. Everyone needs it. It can be hard to get, especially if you are not achieving the goal for which you strive.

I am happy, in this annual report, to share with you some very affirming news. After many years of concerted effort and adjustments to our operating model **it appears we can demonstrate the success of our approach. It truly works!** 

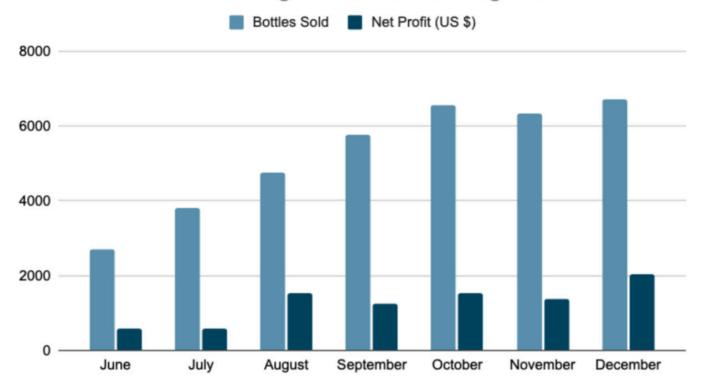
The House of Light or "Casa de Luz" in Spanish, is an orphanage/residence for disabled children on the east side of Santo Domingo, the capital of the Dominican Republic. It is the only place we know of in the DR that provides a caring home for children with tremendous disabilities such as Down's Syndrome and cerebral palsy. It is supported solely by charitable donations, mainly from the U.S. Since 2012, Water at Work Ministry has supported the operation of a water purifying system at House of Light. The water system supplied water for the orphans and sold informally to the local populace but was never certified for operation by the Dominican Public Health department.

**In 2024, we built a completely new, state-of-the-art, water plant for House of Light to supply water for the orphans and water for sale in the surrounding community.** Many people joined us to make this possible but especially Rotary International, the Be An Angel Foundation of Houston, and Seventh Day Ministry of Alpharetta, GA. A grand opening ceremony was held on May 14, 2024 and the plant began regular operation and water sales by the end of the month.

The chart shows the operating results for their first seven months.

**Dramatic progress has been made in a short time.** In their first month, the water plant sold 2,714 five-gallons of purified water and made a profit of \$598 US. **By December 2024, water production had grown to 6,703 bottles and a net profit of \$2,043 was made!** 

I would like to say that our start-ups always go this well but, in honesty, this is the first one that has shown such great results so quickly!



House of Light Water Sales Progress

**The level of success attained already has allowed the House of Light water plant to contribute \$3,600 of their profit to pay the monthly expenses of the orphanage** while still reserving over \$7,000 to serve as their emergency reserve. Notably, this water plant has the capacity to increase its production by three to four times in the future.

Your prayers and donations fuel this mission to create sustainable water businesses in the DR to support Christian missions and churches. It sure looks like together we are doing Something That Works!

Praise the Lord!

Dar Blevins

**Dan Blevins** Executive Director

# **CARING FOR SMILES: OUR 2024 DENTAL CLINICS**

We believe in caring for children beyond providing clean water. We aim to support their overall well-being, and our dental clinics are a vital part of that mission. Led by the dedicated Dr. Rosmery Vilorio and an amazing team of volunteers, our dental clinics provide essential care to underserved communities, ensuring children and families have healthier futures.

This year, we conducted three impactful dental operations in Batey 3, Fondo Negro, and Gaspar Hernández, where we collaborated with Compassion International. Together, these clinics made a profound difference:

In Batey 3, we served 150 people alongside the general health team, providing much-needed care.

In Fondo Negro, 65 people received dental services.

In Gaspar Hernández, our largest operation, we treated 280 children and stayed several days to provide consultations and follow-up care.



### **HIGHLIGHTING OUR HEROES**

Our dental clinics wouldn't be possible without the tireless work of our volunteers. This year, Dr. Roseliz stood out as one of our most dedicated team members. With a strong belief in the importance of oral health, she brought not only her skills but also an uplifting spirit that inspired the entire team. Dr. Roseliz played a crucial role in organizing patients and providing compassionate care, ensuring that every operation was a success. Her efforts exemplify the heart of our ministry: serving others with love and dedication.





### **TRANSFORMING LIVES THROUGH SMILES**

One of the most touching moments from this year's clinics came during our time with the children of Compassion International in Gaspar Hernández. Many arrived scared or in pain from untreated dental issues. Our team worked to create a safe and caring environment, easing their fears and treating their needs. By the end of each consultation, their smiles told a story of relief and hope. Seeing these children free from pain and understanding the importance of oral health was one of the most rewarding achievements of the year.

Together, we are bringing healthier, brighter futures to communities in need one smile at a time. Thank you for making this work possible through your spirit of generosity. Dalia is 88 years old, a testament to resilience and strength. She lives in a humble home with her son and sister, nestled in a small, impoverished community. Life has never been easy for Dalia. **For years, one of her greatest struggles was accessing clean, safe water.** Every day without it her health hung in the balance. Contaminated water threatened her with dehydration, infections, and diseases that could exacerbate her fragile condition. Clean water wasn't just a necessity for Dalia; it was her lifeline.

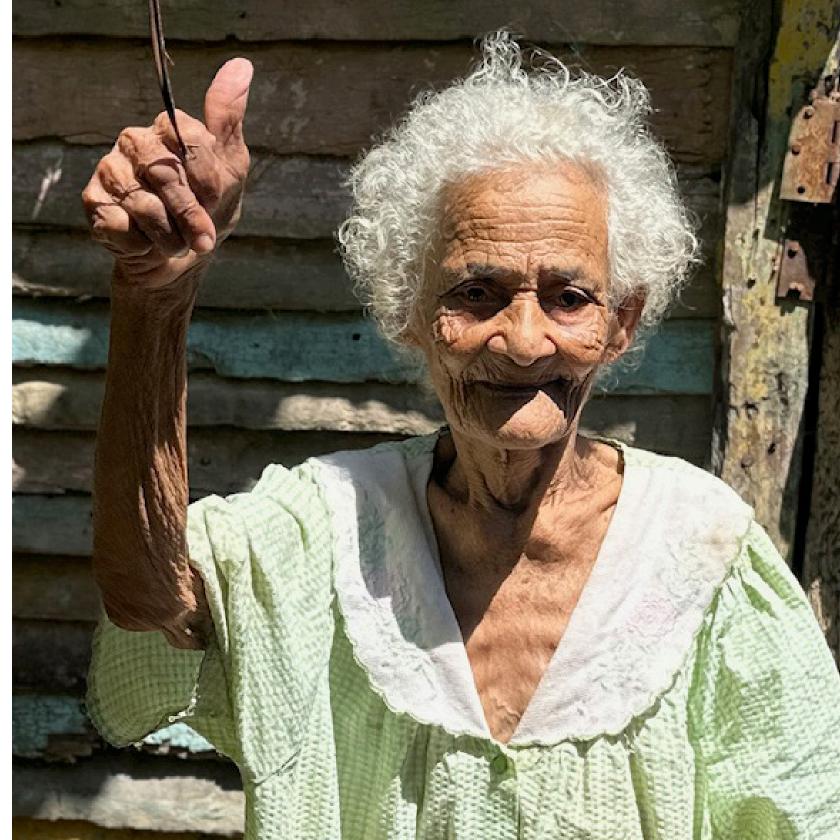
But today, thanks to your generosity, Dalia's life has transformed. **The water plant in Jaquimeyes now provides her and her community with a steady supply of clean, safe water.** She no longer has to worry about falling ill from the very thing that should sustain her. She can drink freely, prepare meals safely, and stay hydrated, ensuring her health and vitality.

However, the impact of the Jaquimeyes water plant goes beyond providing clean water. **This thriving community enterprise generates a profit, which is donated to the local church.** In turn, the church plays a vital role in caring for the community, using these funds to provide groceries and other essential supplies to families in need.

Thanks to the dedication of the local church, families like Dalia's receive the help they need during difficult times—whether it's food for the table, emergency provisions, or other necessities. **This partnership ensures that the plant is more than just a facility; it's a source of hope, care, and tangible impact for the entire community.** 

Thank you for being part of this life-changing mission. Together, we're making brighter days and healthier futures possible—one drop and one act of kindness at a time.

# MEET DALLA





# A NEW TRUCK FOR JOSÉ

This Giving Tuesday, we celebrated an incredible milestone that reminds us of the power of generosity and community. **Thanks to donors like you, we raised the money needed to buy José a new truck**—giving him the tools he needs to continue delivering clean, safe water throughout the community.

José's story is one of perseverance and inspiration. Years ago, a machine accident at his previous job cost him his arm. But José didn't let this setback define him. Seven years ago, he began working as a water distributor from the Doña Ana plant. Since then, **he has become a pillar of his community, delivering clean, safe water to families who need it most.** 

Despite the challenges he faced, José never wavered in his commitment. Even as his old truck fell into disrepair and limited how much water he could deliver, he continued to serve his community with dedication and heart. **Families in Doña Ana and the surrounding areas have come to depend on José—not just for water but for the hope and kindness he brings with every delivery.** 

This year, your Giving Tuesday donations made something extraordinary happen. Because of your generosity, José now has a reliable, larger truck that will allow him to deliver more water to even more families. This new truck is more than just a vehicle—it's a symbol of what can be achieved when we come together to support those who make a difference every day.

Thank you for believing in José and in the mission to provide clean water to those who need it most. **Because of you, José can continue to impact countless lives**, **bringing health and hope to his community.** Together, we've shown that no obstacle is too great when compassion leads the way.

**"I never thought that having clean water could transform our community so much,"** Petra shared with a grateful smile. As a mother in Batey 3, she knows firsthand the daily struggles families once faced to find safe water. "Before the water plant, we worried constantly about contamination. Even cooking or washing clothes could put our health at risk. But now, everything is different."

Thanks to the clean water provided by the plant, life in Batey 3 has dramatically improved. Families now have safe water to drink, cook meals, and care for their homes without fear of getting sick. For Petra, the change is more than physical—it's emotional. **"This water plant has done something incredible. It's brought health, peace of mind, and hope to everyone in our community," she said.** 

Petra has also noticed how the gift of clean water has brought people together. "Seeing families come together in gratitude fills me with emotion," she shared. **"We are healthier, stronger, and more united because of this ministry."** For Petra and the families of Batey 3, clean water is more than a resource—it's a lifeline that has given their community a brighter future. "Batey 3 is a better place thanks to this ministry," she said with heartfelt thanks.

# MEET PETRA





We are an ECFA-approved organization and hold to high standards of integrity when it comes to financial transparency.

Your generous gifts to Water at Work Ministry are accredited by:



Charity Navigator





### **YEAR-TO-YEAR COMPARISON**

		2020		2021		2022		2023		2024	
Donations											
4000 — Contributed Support											
4001 — Individ, Sm Bus Contributions	\$	144,377	\$	278,647	\$	288,025	\$	309,333	\$	423,955	
4002 — Corporate Contributions	\$	10,260	\$	7,538	\$	23,804	\$	11,124	\$	12,816	
Total 4000 — Contributed Support	\$	154,637	\$	286,186	\$	311,830	\$	320,457	\$	436,771	
4300 — Direct Public Support											
4330 — Foundation and Trusts	\$	197,525	\$	178,150	\$	234,859	\$	349,546	\$	311,264	
4340 — Nonprofit Organizations	\$	27,450	\$	80,626	\$	42,498	\$	172,877	\$	25,920	
Total 4300 — Direct Public Support	\$	224,975	\$	258,776	\$	277,675	\$	522,423	\$	337,184	
Total Donations	\$	379,613	\$	544,962	\$	589,505	\$	842,880	\$	773,955	
Gross Margin	\$	379,613	\$	544,962	\$	589,505	\$	842,880	\$	773,955	
Expense											
6000 — Operations & Management											
Total 6090 — Business Expenses	\$	4,427	\$	6,120	\$	7,595	\$	7,225	\$	12,161	
Total 6100 — Personnel Expenses	\$	-	\$	32,611	\$	90,876	\$	130,358	\$	172,580	
Total 6210 — Contract Services	\$	2,030	\$	3,374	\$	2,330	\$	2,030	\$	2,893	
Total 6500 — Operations	\$	9,242	\$	16,880	\$	19,067	\$	18,496	\$	23,415	
Total 6510 — Other Types of Expenses	\$	2,765	\$	4,089	\$	7,338	\$	7,513	\$	7,757	
TOTAL Operations and Management (US)	\$	18,464	\$	63,074	\$	127,206	\$	165,623	\$	218,806	
Program Expenses				,		,				,	
7026 — Vehicle Repairs	\$	-	\$	-	\$	4,717	\$	-	\$	-	
, 7036 — Community Loan	\$	-	\$	-	\$	5,000	\$	-	\$	-	
7035 — Bottles	\$	_	\$	11,265	\$	34,831	\$	16,017	\$	15,622	
7025 — Vehicle Purchase	\$	-	\$	22,000	\$	46,429	\$	30,904	\$	77,113	
7055 — Project Construction	\$	_	\$	167,107	\$	218,857	\$	429,041	\$	350,547	
7010 — Travel and Meetings	\$	6,519	\$	6,337	\$	6,518	\$	8,249	\$	7,191	
7030 — Program Tools / Supplies	\$	6,792	\$	3,973	\$	33,341	\$	868	\$	18,581	
7040 — Evangelism	\$	-	\$	-	\$	-	\$	-	\$	-	
7045 — Missionary Expenses	\$	_	\$	8,715	\$	1,400	\$	-	\$	_	
7050 — General Operations	\$	208,864	\$	119,491	\$	196,307	\$	158,797	\$	182,749	
7070 — Program Shipping	\$	1,660	\$	455	\$	658	\$	1,288	\$	185	
TOTAL Program Expenses (DR)	\$	223,834	\$	339,344	\$	548,058	\$	645,164	\$	651,988	
8000 — Fundraising	Ŷ	220,001	Ψ	000,011	Ψ	010,000	Ψ	010,101	•		
8040 — Promotional Material	\$	_	\$	2,704	\$	2,358	\$	552	\$	89	
8010 — Fundraising Fees	\$	1,076	\$	1,259	\$	1,039	\$	924	•		
8020 — Event Catering	\$	1,371	\$	1,695	\$	-	\$	-	\$	-	
8030 — Venue Rental	\$	-	\$	5,409	\$	8,574	\$	7,290	\$	7,108	
8000 — Fundraising - Other	\$	12,000	\$	5,860	\$	70	\$	5,065	\$	2,000	
TOTAL Fundraising (US)	\$	14,447	\$	16,927	\$	12,041	\$	13,831	\$	9,197	
Total Expense	\$	256,745	\$	419,346	\$	687,306	φ \$	824,617	\$	879,991	
t Income	\$ \$	122,867	φ	125,616	φ \$	(97,801)		18,263		(106,036)	

# YOU GAVE TOWARDS (



**FOUNDATION GRANTS = \$69,000** 

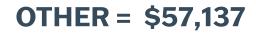
### **FUNDRAISING CAMPAIGNS = \$356,777**

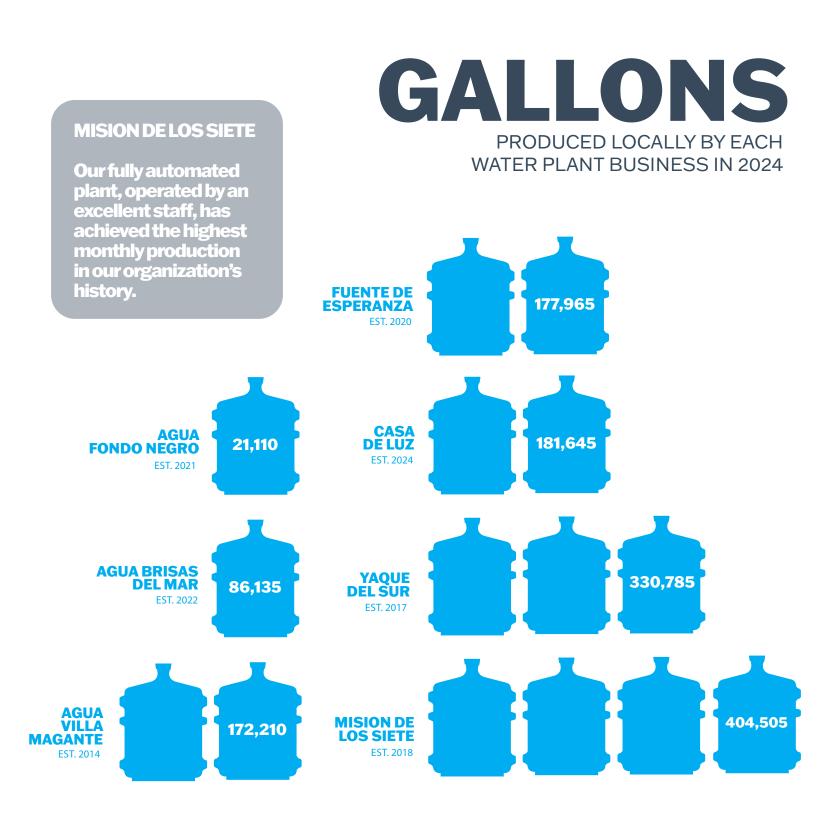
# **CLEAN WATER IN 2024**



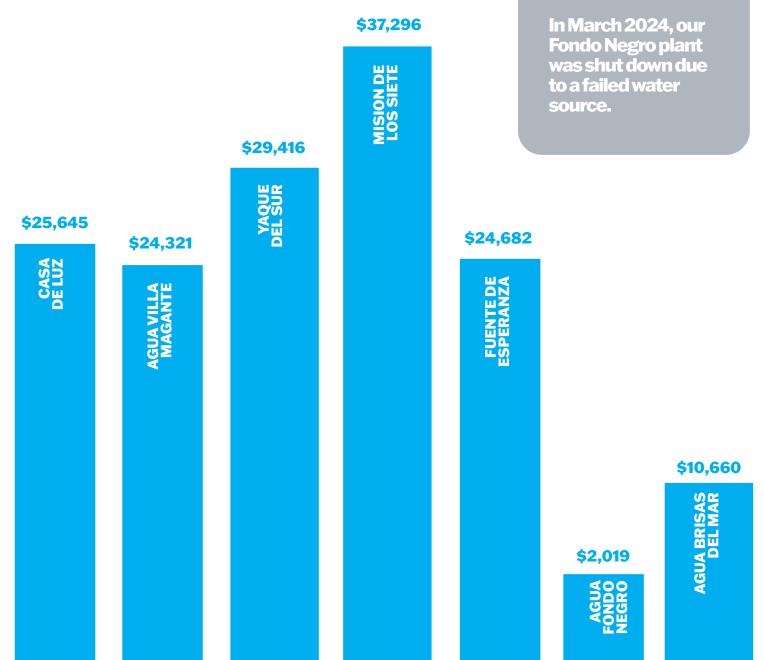
FOUNTAIN MEMBERS = \$56,978







### **REVENUE** GENERATED LOCALLY BY EACH WATER PLANT BUSINESS IN 2024



**FONDO NEGRO** 

# FOURITAIN DONOP HIGHLIGHT

HMGOEL

# JUDIE BATTERMAN

Judie Batterman is one of our most dedicated monthly donors. **Her passion for the people of the Dominican Republic has inspired not only her own giving but also her entire church to contribute to Water at Work Ministry**. Her journey with us began after a mission trip to the DR with her pastor and a group of church members. That trip deeply impacted her, sparking a desire to make a difference for the resilient and loving people she met, who face so many daily challenges.

"I felt compelled to do something for the people in the DR after returning from my trip," Judie shared. **"I was inspired by their beautiful spirit and their strength in the face of struggle. When I learned about Water at Work, I knew I wanted to partner with this mission."** 

Judie's impact doesn't stop with her personal contributions. She worked tirelessly to rally her church, sharing the vision of Water at Work and encouraging her congregation to become donors as well. **Her efforts have multiplied the reach of her generosity, helping us serve more communities with clean water and hope for a brighter future.** 

"I am excited by the stories of success and how Water at Work overcomes challenges through the generosity of donors," Judie said. "I love how well you stay in touch and update us on the impact we're making together. I pray that Water at Work will continue leading the DR toward sustainable solutions for clean water, thanks to faithful donors and the committed people of the Dominican Republic."

Judie's dedication and faith inspire us all. Her generosity and leadership remind us of the power of community and the incredible change we can create together. Thank you, Judie, for bringing clean water and hope to so many.

# AIMEE & STEPHEN WELCH

Aimee and Stephen Welch's generosity and commitment to Water at Work Ministry stem from an understanding of the global water crisis and a heart for transformative change. "Lack of safe water impacts a third or more of the world's population, claiming hundreds of thousands of lives each year and causing illnesses which create barriers to employment and education," Aimee explains. Her belief in Water at Work's mission and its strategic partnerships with local churches and leaders in the Dominican Republic fuels her passion for giving and making a lasting difference. Her dedication helps ensure that solutions are not just effective but also sustainable and rooted in the needs of the communities they serve.

In 2024, Aimee had the opportunity to witness firsthand the life-changing impact of Water at Work's mission in places like Casa de Luz orphanage and the Brisas Del Mar neighborhood. "Challenges abound—bureaucratic, environmental, staffing, and structural. But love, creativity, and perseverance are finding a way," she shares. Her unwavering generosity is providing not just clean water but also jobs, sustainability, and hope. **"We believe in Water at Work's model and are excited that our support can help sustain it and grow its reach."** Water at Work is deeply grateful for Aimee and Stephen, and donors like them, whose commitment and faith make it possible to bring both safe water and Living Water to those in need.

# MAJOR DONOR HIGHLIGHT

### WITNESSING THE GROWTH OF OUR MINISTRY

When I started working with Water at Work almost seven years ago, our annual budget was around \$250,000 and there were times when we had less than \$25,000 in the bank. Our US staff at the time consisted of two people who had no experience in fundraising. To see the growth of our ministry since then is nothing short of amazing! I give thanks to God first and foremost but must also thank each of you for your role in our mission. Every donation you give continues to fuel this important work of providing clean, safe water and the love of God to those in need across the Dominican Republic. Whether you are a monthly donor, church partner, grant funder, or campaign donor... THANK YOU!

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Jennifer Yin Director of Donor Relations

### EVENTS THAT MADE AN IMPACT

### **CONNECTING HEARTS AND MISSIONS**

In February, we held our Donor Appreciation Dinner at the Waterside Clubhouse. Forty supporters attended to meet our Dominican staff, connect with our U.S. team, and hear updates about the ministry's progress. The evening was an opportunity to share stories, express gratitude, and strengthen relationships within our community. It was a meaningful gathering that highlighted the shared commitment to our mission.

### **GOLF4WATER**

This September, we hosted our annual Golf4Water event at TopGolf in Atlanta. Seventy-seven attendees participated, along with 12 sponsoring businesses, helping us raise \$102,000 for our mission. The evening included an auction featuring eight notable items, including a golden ticket raffle for a trip to St. John's.



### **CUB SCOUTS FILL BOTTLES WITH SMILES**

This year, Cub Scout Pack 525 from Peachtree Corners, GA, demonstrated the power of teamwork and generosity by assembling 288 WASH bottles. These bottles will be sent to the Dominican Republic, providing children with access to clean, safe drinking water from our water plants. Their incredible service has made a meaningful difference in the lives of others, showing how even small hands can make a big impact.

### **BUILDING A LEGACY OF GIVING**

On March 23, 2024, we hosted an estate planning workshop featuring Lori Van Duyne from Peachtree Estate Planning and Charlie Gray from Wealth Enhancement Group. Twenty attendees explored strategies for tax savings and creating legacies through nonprofit giving. A wine tasting, provided by Atlantik Imports, added a elegant touch to the event. This workshop offered valuable insights and encouraged attendees to consider their longterm impact.





### **A TOAST TO CHANGE**

In April, board member Melissa Preston hosted an evening at her office where friends and clients learned about Water at Work's mission. The event included a wine pairing experience and provided a space for attendees to connect and reflect on ways to contribute. It was an engaging evening that fostered understanding and enthusiasm for the work we do.



# **PRICELESS PARTNERS**

# **CHURCHES**

Burke United Methodist Church Connect Community Church Grace United Methodist Church Mount Pisgah Church Parkway Presbyterian Church Simpsonwood United Methodist Church St. Margaret Mary Church

# FOUNDATIONS

Be an Angel Foundation Cormack Family Foundation McCarty Family Foundation Moody Permenant Endowment Fund Rotary Club of Kentwood Thompson Legacy Partners

### EVENT SPONSORS

- Butler Home Inspections
- **Generational Financial Partners**
- Gring Marketing Solutions
- Innovative Smiles
- KSA Real Estate
- Kuma Pest Control
- Silver Dollar Press
- Valentine Enterprises
- Zurn Plumbing Service

# **FOUNTAIN DONORS**

Abraham Wang Al Williams Angela OFarrell Anne Reneslacis Ashlev Getz Barbara Kincaid Barry Lusk **Beth Laury** Blake and Debbie Benedict Byron Bradley **Carey Mackesey** Carla Haack Carol Ip Caroline Koo Casey and Alaina Richards David and Valerie Sansbury David Felts David Hershberger **David Tirsell** Deborah Zinn Dian Johnson Drew & Jessa M Swearingen

Eileen Kellv Frank & Ellen Stringer Fred Sullivan Gnanaraja Elango **Gregory Mikkelsen** Heather Dobbins Holly Kornegay Jam Nivar Jeff & Tara Kleefisch Jennifer Holmes Jim & Julie Philpott John & Amy Devillez John Russell McNair Judith Batterman Julie Deadwyler Kay Wischkaemper Lauren Rizzo Lesley & Ryan Heath Liz van Hees Mariela Perez Mei Ou Melinda Fink

Michael and Cassandra Caton Mitch Fenbert Modesto Melo Myron Downs Patricia Pease Rachel Santiago Rick Turner **Robert Shane** Ron and Renee Parker Sarah Rich Spencer Flaim **Stephen and Teresa Nichols** Stephen Chang Stu Butler Susan Young **Thomas Angelo Flaim** Tim and Joyce Dalrymple Tim Cusick Tyler Flaim Walter King William Fuller William Woltien

# **MAJOR DONORS**

#### **Over \$20,000**

Jim Cusick Kevin McAdams Matthew Blevins Matthew Geller

#### Over \$10,000

Aimee & Stephen Welch Ben & Jennifer Yin David Hershberger Jean & Tracy Joseph John Burkhalter

#### Over \$5,000

Anne Reneslacis Burke Robinson Celia McCarty Charles & Lisa Gray Christopher J Bohrer Daniel & Susan Blevins Ivy Ku Karen Fleming Karen Perkins Solcher Kevin Stipe Mitch Fenbert Nelson & Karen Yang Sam & Carolyn Magruder Tom & Susan Flaim

#### **Over \$2,000**

Alan Smith Angela Pau Bill Kent Brad & Kim Reid Buzz Wright Bernard Byron Bradley Charles and Julie Malmquist Dan Lucas Dan Solcher David Felts Jack Brinson John & Kim Adair John Healy

#### Jon & Meg Reneslacis Kathleen Avery Lesley & Ryan Heath Mark Nestle Matthew Bullard Mike Klipstein Rebecca Chang Rich McLeod Richard Willingham

### CONNECT WITH WATER AT WORK MINISTRY

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### **BOARD OF DIRECTORS** 2024

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Founder & Board Chairman Civil Engineer Author

JIM CUSICK Board President Regional VP at SAP

**TIM FENBERT** Chief Financial Officer Board Member President at LeaderGov **LESLEY HEATH** Board Member Community Volunteer

**KEVIN MCADAMS** Board Member CFO at RSA Security

MATTHEW BULLARD Board Member Pastor

**MELISSA PRESTON** Board Member Owner of Preston CPA

**SPENCER FLAIM** Board Member Application Engineer at Deutz Corporation

#### TYLER FLAIM Board Member

Board Member Customer Success Manager at Darktrace

KIM ALFONSO Board Member HR Director at Cox Enterprises

**MATTHEW GELLER** Board Member President of JOYN

#### RONALD PARKER, PHD RENEE PARKER

Board Members Retired Environmental Engineer Retired Design and Construction Project Manager